

## The Challenge:

When **TelevisaUnivision** launched its video streaming platform Vix in 2022, it quickly became a key market player. They **needed** deep insights into customer behavior and retention, going beyond BI capabilities.

By seamlessly integrating with their central data warehouse and customer data platform, Kubit provided their team with self-service insights by combining content, subscription, and user behavior data.

"Kubit is so quick and user-friendly. I can just filter by platform and release to immediately get my questions answered."

> Isabella Poleo Senior Product Analyst

## RESULTS

10X increase in data access across their team

## **KEY METRICS GAINED:**

Most popular shows

7-day retention

# of DAUs and MAUs

Avg. watch time/user

- 3500+ data queries per month from 50+ users
- 4X increase in platform adoption in under 12 months
- Enhanced user experience with monitoring and alerts for product anomalies
- 26% boost in converting new viewers to loyal customers
- Self-service data access reduced expensive IT hiring costs